



JOB POSTING

TURF CONTRACTOR ACCOUNTS MANAGER

The CAM position will be responsible for profitably growing Rain Bird Turf Contractor sales and services in the Southern African region. Although the focus will be to establish and maintain healthy relationships with Top South African Irrigation Contractors, the role will also require regular interaction with other key industry related customer groups, like Landscape Architects, Irrigation Consultants and Distributor Personnel.

LOCATION:

Johannesburg, South Africa

REPORTS TO:

Regional Manager – Turf

MINIMUM QUALIFICATIONS:

- Industry related undergraduate Degree (BA or BS) or equivalent National Diploma
- Ability to quickly develop rapport and relationships with customers at all levels
- Large Account Management experience
- 3-5 years sales experience, with proven sales skills
- Strong business skills and management experience
- Good communication skills, both written and verbal
- Good computer skills - word processing, spreadsheets, and database applications
- Self motivated, team player, enthusiastic, creative, and energetic

If you feel you fit the profile of one of the above positions, please submit your detailed CV to rbi_cv_turfcam@mweb.co.za by **Monday August, 11th** at the very latest.