



JOB POSTING

GOLF AREA MANAGER:

The Golf Area Manager position will be responsible for profitably growing Rain Bird Golf sales and services in Africa and the Indian Ocean Island region. This will be done through the distribution network as well as through developing relationships with key industry players and decision makers such as irrigation consultants, golf course architects, developers and major contractors.

LOCATION:

Cape Town *or* Johannesburg, South Africa

REPORTS TO:

International Business Manager

MINIMUM QUALIFICATIONS:

- Industry related undergraduate Degree (BA or BS) or equivalent National Diploma
- Ability to develop relationships with customers at all levels but in particular with senior industry leaders
- 5-8 years sales experience, with proven sales and negotiation skills
- 3-4 years business experience in managing distribution networks and large projects.
- Good communication skills, both written and verbal
- Good computer skills - word processing, spreadsheets, and database applications
- Self motivated, driven individual with potential for advancement

If you feel you fit the profile of one of the above positions, please submit your detailed CV to rbi_cv_golfam@mweb.co.za by **Monday August, 11th** at the very latest.